

# Performance Management



## DID YOU KNOW?

- Performance management is a managerial style where individual employee performance goals are written to align with and achieve the company's overall goal.
- It is estimated that 30% of a company's performance potential is lost due to ineffective performance management processes and behaviors.

### Benefits

- The strategy and company goals are better communicated and understood.
- The job is defined more clearly and expectations are clear, providing the required direction and aligning with the strategic goals of the company.
- If feedback is delivered properly and a genuine opportunity for improvement is given, the self-confidence of the employee can raise and motivation to perform well increased.

The classes are a good way to work together as a team and help each other to learn about subjects such as employment laws and legislations.

It has also given me the tools I need to manage my day to day job role.



*Iain Braithwaite, Aldi UK*



Developing your Managers of tomorrow

### Features

- Knowledge of the principles of performance management and how to do this effectively in the workplace.
- Understanding the methods of feedback, reactions to feedback and tools to ensure feedback is fair and fit for purpose.
- Understand the process of defining individual goals and aligning them with the corporate strategy.

### Further Masterclasses available:

- Personal Development Planning
- Delivering Successful Presentations
- Success in Mentoring
- Understanding Business
- Leading a Successful Team

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